The National Center for Public Policy Research, Inc.

Financial Statements as of and for the
Years Ended December 31, 2014 and 2013, and
Independent Auditor's Report

DIXON HUGHES GOODMAN LLP

The National Center for Public Policy Research, Inc.

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DHG
DIXON HUGHES GOODMAN LLP

INDEPENDENT AUDITORS' REPORT

Board of Directors
The National Center for Public Policy Research, Inc.

We have audited the accompanying financial statements of **The National Center for Public Policy Research, Inc.** (a not-for-profit organization), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **The National Center for Public Policy Research, Inc.** as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Dixon Hughes Goodman LLP

Rockville, Maryland
November 4, 2015

The National Center for Public Policy Research, Inc.

Statements of Financial Position

December 31,	2014	2013
Assets		
Current assets		
Cash and cash equivalents	$ 312,422	$ 515,472
Other current assets	29,954	3,928
Grants receivable	30,000	-
Total current assets	372,376	519,400
Investments	314,383	287,551
Property and equipment - net	1,055,291	1,085,531
Loan fees - less accumulated amortization of $17,775 and $16,152 for 2014 and 2013, respectively	-	1,624
	$ 1,742,050	$ 1,894,106
Liabilities and Net Assets		
Current liabilities		
Accounts payable	$ 36,196	$ 19,689
Accrued expenses	55,478	53,252
Due to fundraisers	112,255	98,251
Note payable - current portion	27,034	29,093
Total current liabilities	230,963	200,285
Long-term liabilities		
Deposits	3,250	6,635
Note payable - less current portion	752,994	780,215
Total liabilities	987,207	987,135
Net assets		
Unrestricted	724,843	906,971
Temporarily restricted	30,000	-
Total net assets	754,843	906,971
	$ 1,742,050	$ 1,894,106

The accompanying notes are an integral part of these financial statements.

The National Center for Public Policy Research, Inc.

Statement of Activities

Year Ended December 31, 2014

	Unrestricted	Temporarily Restricted	Total
Revenue, support and other changes			
Foundation and corporation support	$ 466,000	$ -	$ 466,000
Public support	10,337,669	640,706	10,978,375
Rental gain - net	5,565	-	5,565
Investment income - net	34,382	-	34,382
Net assets released from restrictions:			
Satisfaction of program restrictions	610,706	(610,706)	-
Total revenue, support and other changes	11,454,322	30,000	11,484,322
Expenses			
Program services			
Project 21	220,810	-	220,810
General program	7,656,411	-	7,656,411
Environment and regulatory issues	126,729	-	126,729
	8,003,950	-	8,003,950
Supporting services			
Management and general	438,983	-	438,983
Fundraising	3,193,517	-	3,193,517
	3,632,500	-	3,632,500
Total expenses	11,636,450	-	11,636,450
Change in net assets	(182,128)	30,000	(152,128)
Net assets - beginning of year	906,971	-	906,971
Net assets - end of year	$ 724,843	$ 30,000	$ 754,843

The accompanying notes are an integral part of these financial statements.

The National Center for Public Policy Research, Inc.

Statement of Activities

Year Ended December 31, 2013

	Unrestricted	Temporarily Restricted	Total
Revenue, support and other changes			
Foundation and corporation support	$ 655,750	$ -	$ 655,750
Public support	7,371,058	648,375	8,019,433
Rental loss - net	(1,613)	-	(1,613)
Investment income - net	61,781	-	61,781
Net assets released from restrictions:			
Satisfaction of program restrictions	648,375	(648,375)	-
Total revenue, support and other changes	8,735,351	-	8,735,351
Expenses			
Program services			
Project 21	253,757	-	253,757
General program	5,638,641	-	5,638,641
Environment and regulatory issues	167,662	-	167,662
	6,060,060	-	6,060,060
Supporting services			
Management and general	356,537	-	356,537
Fundraising	2,403,451	-	2,403,451
	2,759,988	-	2,759,988
Total expenses	8,820,048	-	8,820,048
Change in net assets	(84,697)	-	(84,697)
Net assets - beginning of year	991,668	-	991,668
Net assets - end of year	$ 906,971	$ -	$ 906,971

The accompanying notes are an integral part of these financial statements.

The National Center for Public Policy Research, Inc.

Statements of Cash Flows

Years Ended December 31,	2014	2013
Cash flows from operating activities		
Change in net assets	$ (152,128)	$ (84,697)
Adjustments to reconcile to net cash from operating activities:		
Depreciation and amortization	31,862	32,142
Net realized and unrealized (gain) on investments	(26,288)	(41,070)
Change in:		
Grants receivable	(30,000)	-
Other current assets	(26,024)	2,170
Accounts payable	16,507	(36,897)
Accrued expenses	2,226	5,007
Deposits	(3,385)	3,385
Due to fundraisers	14,004	(27,319)
Net cash from operating activities	(173,226)	(147,279)
Cash flows from investing activities		
Purchase of investments	(29,902)	(32,097)
Proceeds from sale of investments	29,358	10,471
Net cash from investing activities	(544)	(21,626)
Cash flows from financing activities		
Principal payments on note payable	(29,280)	(27,447)
Net change in cash and cash equivalents	(203,050)	(196,352)
Cash and cash equivalents - beginning of year	515,472	711,824
Cash and cash equivalents - end of year	$ 312,422	$ 515,472
Supplemental disclosure of cash flow information		
Interest paid	$ 53,322	$ 55,311

The accompanying notes are an integral part of these financial statements.

December 31, 2014 and 2013

1. Organization and Nature of Activities

The National Center For Public Policy Research, Inc. (Center) is a not-for-profit, tax-exempt corporation headquartered in Washington, D.C. The Center is operated exclusively for educational purposes and provides analysis, study, and research on topical issues affecting public policies. Its programs include identifying ways to develop and protect the environment in such a manner that does not harm communities and the economy, working with black Americans on solutions to problems facing minority communities, and educating the public on issues of public concern including United States and foreign policy, tax and budget policy, and legal reform strategy. It publishes national policy analysis papers, press releases, editorials and participates in talk radio interviews.

2. Summary of Significant Accounting Policies

Basis of Presentation

The Center is required to report information regarding its financial position and activities according to three classes of net assets (unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets) based on the existence or absence of donor-imposed restrictions. Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by the Center. Temporarily restricted net assets are subject to donor-imposed stipulations that may or will be met by actions of the Center and/or the passage of time. As of December 31, 2014 and 2013, the Center had no permanently restricted net assets. As of December 31, 2014 the Center had $30,000 of temporarily restricted net assets. At December 31, 2013 the Center had no temporarily restricted net assets.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Center considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Contributions Receivable

Contributions receivable are reported at their outstanding balances, reduced by an allowance for doubtful accounts, if any.

Management periodically evaluates the adequacy of the allowance for doubtful accounts by considering the Center's past receivables loss experience, known and inherent risks in the accounts receivable population, adverse situations that may affect a debtor's ability to pay, and current economic conditions.

Management has determined that no allowance was necessary at December 31, 2014 and 2013.

Property and Equipment

Acquisitions of property and equipment are recorded at cost. Improvements and replacements of property and equipment are capitalized. Maintenance and repairs that do not improve or extend the lives of property and equipment are charged to expense as incurred. When assets are sold or retired, their cost and related accumulated depreciation are removed from the accounts and any gain or loss is reported in the statements of activities. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method. The building is depreciated over 39 years, furniture and equipment is depreciated over 5 to 7 years, and software is amortized over 3 years. The Center's policy is to capitalize property and equipment purchased with a cost greater than $500.

Loan Fees

The Center incurred $17,775 in loan fees on a loan secured by the land and building. The Center is amortizing these fees over 10 years on a straight-line basis. Amortization expense was $1,623 and $1,770 for 2014 and 2013, respectively, and is included as a component of rental loss - net on the statements of activities. As of December 31, 2014 these fees were fully amortized.

Investments

Investments are recorded at fair market value. Realized gains and losses are recognized upon sale or disposal. Interest and dividend income is recorded on the accrual basis. Unrealized gains and losses, due to market fluctuations during the year, are recognized at year-end.

Concentration of Credit Risk

Financial instruments that potentially subject the Center to concentration of credit risk consist of cash transaction accounts. At times throughout the year, the cash balances exceeded the FDIC insurance limit.

On December 31, 2014 and 2013, the Center had no deposits in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC).

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain general and administrative costs have been allocated among the programs and supporting services benefited. Management's indirect allocation of costs is based on an estimate of how direct labor is incurred, unless the cost is specifically identified with a program. Joint costs of informational materials that include a fundraising appeal have been allocated between fundraising and public education based on content of mailings.

Income Taxes

The Center is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes. The Center has determined that it does not have any material unrecognized tax benefits or obligations as of December 31, 2014 and 2013. Fiscal years ending on or after December 31, 2011 remain subject to examination by federal and state tax authorities.

Revenue Recognition

Public support is recorded as revenue when contributions, which include unconditional promises to give (pledges), are received. Foundation and corporate grants are recorded as revenue when awarded.

Subsequent Events

In preparing these financial statements, the Center has evaluated events and transactions for potential recognition or disclosure through November 4, 2015, the date the financial statements were available to be issued.

3. Property and Equipment

Property and equipment consisted of the following:

	2014	2013
Land	$ 320,619	$ 320,619
Office building	990,342	990,342
Office furniture and equipment	113,475	113,475
Software	180	180
	1,424,616	1,424,616
Less - accumulated depreciation	(369,324)	(339,085)
	$ 1,055,291	$ 1,085,531

Total depreciation expense, including an amount allocated to rental loss - net, for 2014 and 2013 was $30,239 and $30,372, respectively.

Depreciation expense included in the rental income - net on the statements of activities is $7,340 and $7,284 for 2014 and 2013, respectively.

4. Note Payable

Note payable consisted of the following:

	2014	2013
4.75% note payable, due in monthly installments of $4,980, including interest, through May 2025, with a balloon payment of the unpaid balance due at that time. The note is collateralized by a first deed of trust on the land and building. This note was refinanced with Capital Bank, N.A. during 2015.	$ 780,028	$ 809,308
Less - current portion	(27,034)	(29,093)
	$ 752,994	$ 780,215

Estimated future principal repayments on the note payable are as follows:

2015	27,034
2016	24,709
2017	25,909
2018	27,166
2019	28,485
Thereafter	646,725
	$ 780,028

Total interest expense on the note payable was $53,322 and $55,311 for 2014 and 2013, respectively.

This note expired on May 1, 2015 and subsequent to year end was refinanced.

5. Rental Income

In October 2004, the Center purchased a building located at 501 Capitol Court, NE, Washington, D.C. to serve as its principal office. The building contains two suites, of which the Center uses Suite 200, consisting of the second and third floors of the building, and leases out Suite 100, which consists of the 1st floor of the building.

On December 22, 2011, a new lease agreement was entered into for three years effective January 1, 2012. The lease requires a monthly base rent of $3,250 for the first year, $3,350 for the second year and $3,450 for the third year.

On March 12, 2015, a new lease agreement was entered into for two years effective April 1, 2015. The lease requires a monthly base rent of $3,450 for the first year and $3,550 for the second year.

During 2014, the Center received $42,826 in rental income and incurred $37,261 in rental related expenses.

During 2013, the Center received $40,200 in rental income and incurred $41,813 in rental related expenses.

Future minimum rental income as of December 31 is as follows:

2015	$	31,050
2016		42,300
	$	73,350

6. Fair Value Measurements

Financial Accounting Standards Board (FASB) provides a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1	Inputs to the valuation methodology are unadjusted quoted market prices for identical assets or liabilities in active markets that the Center has the ability to access.
Level 2	Inputs to the valuation methodology include: • Quoted prices for similar assets or liabilities in active markets; • Quoted prices for identical or similar assets or liabilities in inactive markets; • Inputs other than quoted prices that are observable for the asset or liability; • Inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
Level 3	Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2014 and 2013.

Mutual funds: Valued at quoted market values of shares held by the Center at year-end.

Common stock: Valued at quoted market values of shares held by the Center at year-end.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Center believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following sets forth by level, within the fair value hierarchy, the Center's assets at fair value as of December 31, 2014 and 2013:

	Assets at Fair Value as of December 31, 2014			
	Level 1	**Level 2**	**Level 3**	**Total**
Common stock				
Large-cap	$ 206,919	$ -	$ -	$ 206,919
Mid-cap	22,796	-	-	22,796
Small-cap	1,411	-	-	1,411
Mutual funds				
Equity funds				
Large-cap growth	6,301	-	-	6,301
Large-cap value	6,233	-	-	6,233
Mid-cap growth	9,668	-	-	9,668
Real Estate	924	-	-	924
International	10,783	-	-	10,783
Fixed income funds				
Government securities	12,901	-	-	12,901
Intermediate	10,177	-	-	10,177
International	2,307	-	-	2,307
Strategic	23,963	-	-	23,963
	$ 314,383	$ -	$ -	$ 314,383

	Assets at Fair Value as of December 31, 2013			
	Level 1	**Level 2**	**Level 3**	**Total**
Common stock				
Large-cap	$ 182,590	$ -	$ -	$ 182,590
Mid-cap	21,978	-	-	21,978
Small-cap	7,939	-	-	7,939
Mutual funds				
Equity funds				
Large-cap growth	5,639	-	-	5,639
Large-cap value	5,603	-	-	5,603
Mid-cap growth	3,736	-	-	3,736
Real Estate	794	-	-	794
International	10,968	-	-	10,968
Fixed income funds				
Government securities	13,360	-	-	13,360
Intermediate	9,927	-	-	9,927
International	2,238	-	-	2,238
Strategic	22,779	-	-	22,779
	$ 287,551	$ -	$ -	$ 287,551

Investments held by the Center at December 31, 2014 and 2013 consisted of the following:

	2014		2013	
	Cost	Fair Value	Cost	Fair Value
Common stock	$ 142,051	231,126	$ 170,925	$ 212,507
Mutual funds				
Equity funds	27,771	33,909	22,922	26,740
Fixed income funds	49,196	49,348	49,094	48,304
	$ 219,018	314,383	$ 242,941	$ 287,551

The following schedule summarizes the investment return for 2014 and 2013:

	2014	2013
Interest, dividends and other investment revenue	$ 8,244	$ 20,887
Investment fees	(150)	(176)
Unrealized gain (loss) on investments	26,288	41,070
	$ 34,382	$ 61,781

7. Outside Fundraising

Effective January 1, 2001, the Center entered into a contract with Response Dynamics, Inc. (RDI). The contract was for one year and is renegotiated annually. RDI is compensated at a rate of $50.00 per one thousand fundraising requests posted. Fundraising support is held in escrow by an independent agent and used to pay obligations in the following order: (1) expenses advanced by RDI; (2) postage; (3) fees of RDI; (4) fees to affiliated companies of RDI; (5) fees to third party vendors; and (6) to the Center. The Center's allocation is a fixed monthly amount based upon the contract agreement as modified for each year. In May 2007, the Center's allocation was increased from $30,000 per month to $60,000 per month. Upon termination of the Agreement, RDI shall be permitted to continue to make mailings for a period of up to one year from which all proceeds are paid to RDI and from which all outstanding invoices due to RDI and its affiliates would be deemed to be satisfied. Balances remaining in the escrow account at the end of any accounting period are considered cash of the Center but due to RDI as excess collections must be retained. As of December 31, 2014 and 2013, the amount due to RDI's affiliates was $112,255 and $98,251, respectively.

8. Allocation of Joint Costs

The Center incurs joint costs from its direct mail program for informational materials and activities that included fundraising appeals. These joint costs have been allocated to the general program and fundraising expense by the Center's management based on the program content of the mailings.

The costs were allocated as follows for 2014:

General programs	$ 6,404,415	66%
Management and general	279,024	3%
Fundraising	3,077,646	32%
Total allocated joint costs	$ 9,761,085	100%

The costs were allocated as follows for 2013:

General programs	$ 4,415,076	64%
Management and general	236,942	3%
Fundraising	2,312,598	33%
Total allocated joint costs	$ 6,964,616	100%

9. Risks and Uncertainties

The Center invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the Center's account balances and amounts reported in the statements of financial position.

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DIXON HUGHES GOODMAN LLP

REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

Board of Directors
The National Center for Public Policy Research, Inc.

We have audited the financial statements of **The National Center for Public Policy Research, Inc.** as of and for the years ended December 31, 2014 and 2013, and our report thereon dated November 4, 2015, which expressed an unmodified opinion on those financial statements appears on page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole.

The schedules of functional expenses are presented on pages 15 -16 for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Dixon Hughes Goodman LLP

Rockville, Maryland
November 4, 2015

The National Center for Public Policy Research, Inc.

Schedule of Functional Expenses

Year Ended December 31, 2014

	Program Services				Supporting Services			
	Project 21	General Program	Environment and Regulatory Issues	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total 2014
Accounting	$ -	$ -	$ -	$ -	$ 51,184	$ -	$ 51,184	$ 51,184
Bank service charges	-	-	-	-	6,450	-	6,450	6,450
Books and subscriptions	281	1,891	175	2,347	-	-	-	2,347
Clip services	1,229	8,264	764	10,257	-	-	-	10,257
Consulting	35,769	7,946	11,653	55,368	-	-	-	55,368
Depreciation and amortization	2,508	16,860	1,560	20,928	1,037	892	1,929	22,857
Direct mailing	-	6,404,415	-	6,404,415	279,024	3,077,645	3,356,669	9,761,084
Dues	341	2,290	212	2,843	-	-	-	2,843
Gifts	-	-	-	-	75	-	75	75
Government filing fees	-	-	-	-	25,001	-	25,001	25,001
Insurance	6,130	41,216	3,813	51,159	2,536	2,180	4,716	55,875
Interest	4,017	27,009	2,499	33,525	1,662	1,428	3,090	36,615
Internet	3,385	22,756	2,105	28,246	1,400	1,203	2,603	30,849
Meeting and conferences	702	4,717	436	5,855	290	250	540	6,395
Office supplies	3,134	21,067	1,949	26,150	1,296	1,114	2,410	28,560
Outside services	9,177	61,693	5,707	76,577	3,796	3,262	7,058	83,635
Parking	901	6,058	560	7,519	373	320	693	8,212
Payroll services	559	3,758	348	4,665	231	199	430	5,095
Payroll taxes	7,322	49,224	4,553	61,099	3,028	2,603	5,631	66,730
Photo expenses	-	-	-	-	-	1,461	1,461	1,461
Postage	1,834	12,328	1,140	15,302	758	-	758	16,060
Printing	126	845	78	1,049	52	-	52	1,101
Repair and maintenance	203	1,366	126	1,695	84	72	156	1,851
Research	298	2,001	185	2,484	-	-	-	2,484
Salary	138,182	929,017	85,939	1,153,138	57,155	49,127	106,282	1,259,420
Security	32	214	20	266	13	11	24	290
Shipping	1,001	6,733	619	8,353	414	356	770	9,123
Storage costs	1,203	8,091	748	10,042	-	-	-	10,042
Travel and sustenance	-	-	-	-	-	50,514	50,514	50,514
Taxes	1,640	11,026	1,020	13,686	2,778	583	3,361	17,047
Telephone	492	3,311	306	4,109	204	175	379	4,488
Utilities	344	2,315	214	2,873	142	122	264	3,137
	$ 220,810	$ 7,656,411	$ 126,729	$ 8,003,950	$ 438,983	$ 3,193,517	$ 3,632,500	$ 11,636,450

See report of independent auditors on supplementary information.

The National Center for Public Policy Research, Inc.

Schedule of Functional Expenses

Year Ended December 31, 2013

	Program Services				Supporting Services			
	Project 21	General Program	Environment and Regulatory Issues	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total 2013
Accounting	$ -	$ -	$ -	$ -	$ 13,900	$ -	$ 13,900	$ 13,900
Bank service charges	-	-	-	-	7,695	-	7,695	7,695
Books and subscriptions	147	918	109	1,174	-	-	-	1,174
Clip services	1,334	8,321	990	10,645	-	-	-	10,645
Consulting	33,980	8,199	23,104	65,283	11,042	-	11,042	76,325
Depreciation and amortization	2,683	16,740	1,991	21,414	906	768	1,674	23,088
Direct mailing	-	4,415,076	-	4,415,076	236,942	2,312,598	2,549,540	6,964,616
Dues	218	1,363	162	1,743	-	-	-	1,743
Government filing fees	-	-	-	-	20,041	-	20,041	20,041
Insurance	5,574	34,782	4,137	44,493	1,882	1,596	3,478	47,971
Interest	4,301	26,834	3,192	34,327	1,452	1,231	2,683	37,010
Internet	3,815	23,807	2,832	30,454	1,288	1,092	2,380	32,834
Legal	25,000	-	-	25,000	-	-	-	25,000
Meeting and conferences	721	4,500	535	5,756	244	206	450	6,206
Moving expense	24	152	18	194	8	7	15	209
Office supplies	2,438	15,221	1,810	19,469	823	698	1,521	20,990
Outside services	4,849	30,258	3,599	38,706	1,638	1,388	3,026	41,732
Parking	1,099	6,856	815	8,770	371	315	686	9,456
Payroll services	598	3,734	444	4,776	202	171	373	5,149
Payroll taxes	8,830	55,098	6,553	70,481	2,982	2,528	5,510	75,991
Photo expenses	-	-	-	-	-	281	281	281
Postage	1,634	10,195	1,213	13,042	552	-	552	13,594
Printing	522	3,259	388	4,169	176	-	176	4,345
Repair and maintenance	637	3,975	473	5,085	215	182	397	5,482
Research	702	4,381	521	5,604	-	-	-	5,604
Salary	150,134	936,784	111,423	1,198,341	50,697	42,977	93,674	1,292,015
Security	11	71	8	90	4	3	7	97
Shipping	347	2,167	258	2,772	117	99	216	2,988
Storage costs	1,389	8,668	1,031	11,088	-	-	-	11,088
Travel and sustenance	-	-	-	-	-	36,518	36,518	36,518
Taxes	1,792	11,183	1,330	14,305	3,030	513	3,543	17,848
Telephone	602	3,755	447	4,804	203	172	375	5,179
Utilities	376	2,344	279	2,999	127	108	235	3,234
	$ 253,757	$ 5,638,641	$ 167,662	$ 6,060,060	$ 356,537	$ 2,403,451	$ 2,759,988	$ 8,820,048

See report of independent auditors on supplementary information.